

WHY INVEST IN THE FUND¹

Inflation Hedge

Hard assets such as real estate are commonly considered an inflation hedge, as replacement costs to build continue to grow

Income Producing Assets

Stable Quarterly Distributions with a total targeted annual return of 8-12%

Experienced Team

Over 20 years operating in private market investing and 30+ years in real estate

High Demand for Industrial

Shift to e-commerce, local production and warehousing continues to drive demand

Western Canadian Economy

Prairie provinces expected to lead GDP growth in 2023 due to strong commodity markets

Tax Efficiency²

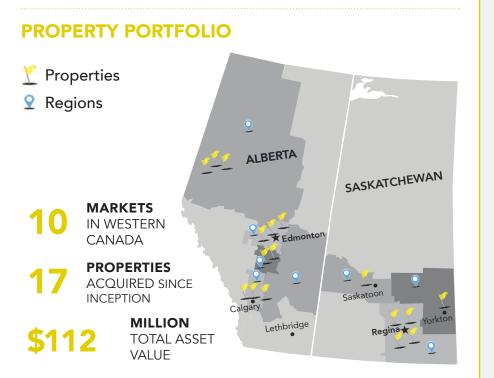
Durum Industrial distributions may be treated as a return of capital

Management Alignment

Management, directors and affiliates have invested over \$12 million into the Fund

Portfolio Diversification

Unique pure-play industrial real estate exposure across the prairie provinces



PORTFOLIO METRICS

TENANT COMPOSITION

Logistics & Distribution
Manufacturing
Other
Energy
Equipment Ren & Construction

CAPITALIZATION RATE



FUND DESCRIPTION

Since 2017, Durum Industrial (the "Fund") has grown to more than \$100 million in assets under management through the strategic acquisition of Western Canadian Industrial real estate. The Fund is uniquely positioned to benefit from demand accelerated by the shift to e-commerce, local production, and strong economic growth across the prairie provinces. Durum Industrial is an attractive fixed income alternative in an inflationary environment.

FUND DETAILS

Fund Type:	Mutual Fund Trust
Inception Date:	January 30, 2017
Fund AUM:	\$112 Million ³
Investment Type:	Income & Growth
Asset Class:	Private Industrial Real Estate
Securities Offered:	Series C Trust Units
Distribution Target:	6.5% per annum⁴
Total Target Return:	8-12% per annum ⁴
Minimum Investment:	\$5,000
Distribution Frequency:	Quarterly
DRIP:	2% discount
Eligibility:	Eligible for exempt plans
Legal Counsel:	Dentons LLP
Fund Auditor:	PwC
Redemption Rights:	Subject to quarterly limits ⁴

* Securities Offered are included in an offering of up to \$100,000,000 of aggregate proceeds through the sale of Series C Trust Units, Series J Trust Units and Series F Trust Units. Key Facts represented are applicable to Series C Trust Units only.

- 1. Please refer to Item 2.2.7 Market Assessment of the Offering Memorandum
- 2. Investors should seek advice from their tax advisor regarding their own unique investment situation
- 3. Total Asset Value refers to appraised value reported in the year-end December 31, 2022 financial statements
- 4. Distribution and target returns are not guaranteed
- 5. All reference should be made to the Durum Industrial REIT Offering Memorandum dated April 30, 2023

DURUM INDUSTRIAL REIT

FUND FACTS | SERIES C SUBSCRIPTIONS@DURUM.CA | 403.541.5303

MANAGEMENT TEAM

\$300+ MILLION ASSETS

\$12 MILLION INVESTED BY MANAGEMENT, DIRECTORS & AFFILIATES IN THE REIT

20+ YEARS EXPERIENCE IN PRIVATE MARKET INVESTING

> **INDEPENDENT** DIRECTORS ACTING ON BEHALF OF INVESTORS



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JAY SIMMONS CPA, CA, ICD.D

CEO & Founder of Durum Capital Inc., the Administrator of Durum Industrial REIT.



SIMON REDDISH Managing Director of Durum Industrial REIT, by it's Administrator, Durum Capital Inc.

DURUM METHOD

BUYING RIGHT

Focus on buying properties below replacement cost in markets with opportunity for asset appreciation

IMPROVEMENTS

Strategic capital expenditures to upgrade building conditions and/ or financial restructuring if required. Active management of capital stack to ensure reasonable cost of debt.

STRATEGIC RELATIONSHIPS

Secure quality tenants and build solid relationships with tenants and industry partners that support the longevity of their buinsess and provide portfolio stability

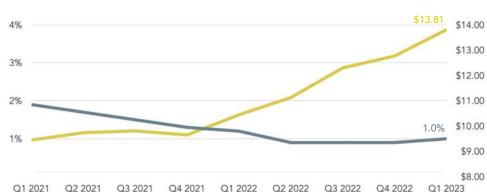
For more information, please contact your authorized dealing representative, or reach out to a member of our team at info@durum.ca

- 1. Refers to Durum Capital Inc. as Manager of the REIT
- 2. RBC Economics, RBC Provincial Outlook, March 2023
- 3. Colliers Canada, National Market Snapshot Q1 2021 to Q1 2023
- Chart created based on internal analysis of industry peers. Information collected from peer websites and financial statements

MARKET ANALYSIS

Even in a period of projected economic slow down, commodity and resource rich western provinces are expected to lead Canada's GDP growth².







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